

## Immediate Release

Integrated Systems Europe  
2nd to 4th Feb 2010  
The RAI, Amsterdam, NL  
**Booth 5S96**

## TeamMate ramp up production of new Educator range

Designed to meet the high demands of the wider education market place

When choosing a TeamMate it is not just about acquiring another piece of AV furniture or teaching station, but an entire experience, from outline concept to a fully specified working system. That is all and well for the larger strategic implementations with well planned project time lines requiring specialisation and often with client specific requirements or customisation. Designed with the smaller classroom or teaching space in mind, the TeamMate Educator range offers an entry level solution whilst maintaining the familiar looks and benefits of the TeamMate ethos. Furthermore, as the range caters for an evolution in teaching technology requirements, it is being offered as a standard configuration and readily available in an easy ship format as required.

This is an exciting development for TeamMate, which Sales and Marketing Director Jeremy Stewart illustrates—" We have established a strong brand awareness within the higher education sector, and have been able to pull on these experiences to help us address the needs of the wider education market. The thinking behind this range is to offer a more standard economical solution in quick time. This helps our channel with availability and the smoother running of large roll out implementations, as well as ad hoc refurbishment requirements."



**TeamMate Educator**  
Shown with control system  
Document camera  
Smart Sympodium  
Audio system



**TeamMate Educator Lite plus**  
Shown with integrated PC and DVD/Switcher  
Document camera  
Smart Sympodium

The range consists of three models based around a secure tamperproof 19" 14U rack arrangement fabricated from steel with stainless steel cover plates. The worktop which provides plenty of space for third party teaching peripherals is taken from the well established Tutor range known for its hard wearing surface and rubber edging. The Lite and Lite Plus versions provide a reduced working area with smaller classrooms and seminar spaces in mind. In all cases the range offers a safe and secure working enclosure for simple integration of the latest audio visual and IT teaching peripherals, now giving teachers and support staff peace of mind with a fuss free operation.

Each unit arrives as a standard setup, and can be easily assembled on site, giving complete freedom of integration options for the AV installer. The industry standard rack enclosure will accept any 19" rack mounted hardware, with ability to accept free standing components on rack trays. The ample workspace can be set out to accommodate vital equipment including LCD monitor, visualiser/document camera, and control panels with input and output patch as required. Furthermore there is no worry of equipment failure through over heating, due to the tried and tested TeamMate convection method, unlike many wooden alternatives.

Stewart goes on to say, "The Educator range really ticks all the boxes. We have also given close consideration to DDA and green issues. This range comes out of our new Oxfordshire plant with a much reduced carbon footprint and now with approximately 90% re-cyclability. Maintaining production in the UK is a big thing for us and we see the development of this range further reducing our carbon footprint as we ramp up volume for other markets."

Examples of the Educator are being demonstrated at the TeamMate booth (5S96) shown with a typical working configuration and in conjunction with other TeamMate solutions.

## About TeamMate

TeamMate is manufactured in the UK by Performance Enclosures Ltd. A privately owned company, specialising in the design and manufacture of TeamMate "state of the art" contemporary media furniture - ergonomically designed mobile rack systems, and lectern solutions to the conferencing, corporate presentation and higher education markets. TeamMate is available through authorised reseller and integration partners across AV, IT and video conferencing market sectors. In addition to this, TeamMate also offers a range of support services including consultancy, systems design and bespoke manufacture.

For more information please contact  
Jeremy Stewart

Tel: +44 (0)1491 825 739  
E-mail: [jstewart@teammate.co.uk](mailto:jstewart@teammate.co.uk)  
Web: [www.teammate.co.uk](http://www.teammate.co.uk)

----- Ends -----